

TAKASAGO CORPORATE REPORT
2025
Environment-Creator™

**TAKASAGO
CORPORATE
REPORT
2025**

With our revolutionary
environmental innovations,
we activate the Earth's future.



Our global environment is

Corporate Philosophy

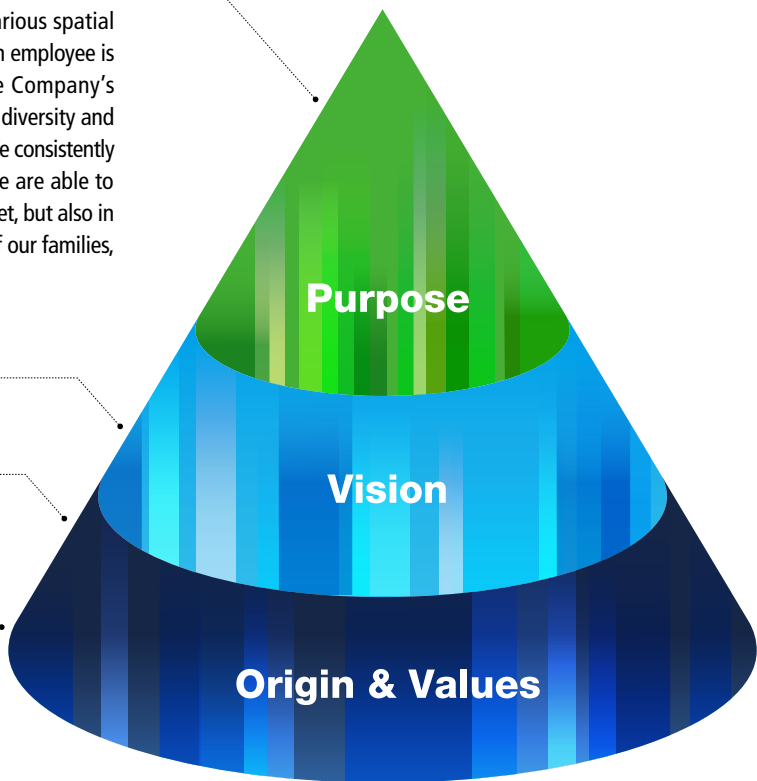
Purpose
With our revolutionary environmental innovations, we activate the Earth's future.

Takasago Thermal Engineering synchronizes the air to various spatial environments, creating endless possibilities. Moreover, each employee is part of a tradition of pride and expertise built over the Company's "100-year history, and we continue to expand the spirit of diversity and co-creation through harmonious relationships with others. We consistently pioneer paradigm-shifting environmental innovations. We are able to create optimized spatial environments not only on this planet, but also in space. And we are profoundly dedicated to the wellbeing of our families, our fellow human beings, and all life on Earth.

Vision
Be an Environment-Creator™.

Origin
Contribute to society through social harmony and creative solutions.

Values
TakasagoWay
Provide value **beyond** expectations.
Act with fairness, confidence, and **pride**.
Build **trust** to create enduring relationships.



About the Takasago Corporate Report



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Editorial policy
The Takasago Thermal Engineering Group started to issue the Corporate Report (an integrated report) in 2017, and this is the ninth report. We have endeavored to ensure this report contains useful information for those who are interested in the current situation and medium- to long-term future of the Takasago Thermal Engineering Group. We will continue to improve the quality of the report based on your feedback and suggestions.

Target organizations for this report
Takasago Thermal Engineering Co., Ltd. (all offices both in Japan and overseas) and Takasago Thermal Engineering Group companies
*The entire Takasago Thermal Engineering Group is referred to as the "Takasago Thermal Engineering Group" or "our Group," and Takasago Thermal Engineering Co., Ltd. alone is referred to as "Takasago Thermal Engineering" or "we."

Date of issue
September 2025

Referenced guidelines
"International Integrated Reporting Framework," International Integrated Reporting Council (IIRC, now the IFRS Foundation)
"Guidance for Integrated Corporate Disclosure and Company-Investor Dialogue for Collaborative Value Creation," Ministry of Economy, Trade and Industry (METI)
"Sustainability Reporting Guidelines" (standards), Global Reporting Initiative (GRI)

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directors, including outside directors, have engaged in extensive quantitative and qualitative discussions. Through this process, we've expanded our understanding beyond our core business of providing building HVAC systems to encompass our contribution to the planet through carbon neutrality technologies.

To earn society's trust, companies must face not just their achievements but also their challenges with sincerity. That's why we remain committed to transparent management. Through internal and external communication, we want to share our sincere efforts to create corporate value that benefits both the planet and society while being candid about the gap between where we are today and where we aim to be.

From providing HVAC systems to maximizing customer value through HVAC systems

Our Purpose, "With our revolutionary environmental innovations, we activate the Earth's future," and our vision as an Environment-Creator™, which represents what each employee aspires to and what we collectively aim for as a company, have gained broad social recognition. This is thanks in part to our branding initiatives, including advertisements in airports and train stations nationwide. The response has been remarkable: university student awareness of our company has risen from 21.8% to 33.4%, and employees, their families, and supply chain partners have told us that they can relate to us and feel pride in what we do.

At the same time, we must acknowledge that employee understanding and adoption of our Purpose and vision are not yet where they need to be. This remains a challenge of ours. As an Environment-Creator™, we aspire to go beyond HVAC services and use our technology and expertise to solve challenges facing society and businesses. To turn this ideal into reality, I've been visiting

branches nationwide, engaging in dialogue with younger and mid-career employees to help each person discover how this vision connects to their daily work, steadily building understanding through repeated dialogue and implementation.

Adapting to changes in the business environment stemming from population decline in Japan is essential. We recognized this reality early on and have focused on improving productivity by introducing T-Base® and transitioning to an internal joint venture system between branches that allows us to deploy resources more flexibly. Underlying these reforms is a clear vision: evolving from a company that provides HVAC equipment into a company that maximizes customer value through HVAC services.

What we value is not our own sales performance but rather our customers' results, namely, our contribution to enhancing their market competitiveness. For instance, when our HVAC technology helps major semiconductor manufacturers improve quality and efficiency in their production, that's the true measure of our value: our customers' achievements. Our goal is not simply to provide technology but to build the kind of trust that makes customers say, "We want to work with Takasago Thermal Engineering again." By consistently delivering outcomes for our customers through our technology and business, we can achieve both environmental value and customer value. This approach aligns with the concept of revolutionary environmental innovations stated in our Purpose, so,



Achieving both sustainability and strategic growth by reallocating resources and transforming our business portfolio

rather than chasing numbers, we are focused on being a company that addresses our customers' essential value. This means evolving from a company that provides HVAC equipment into a company that maximizes customer value through HVAC services.

We've also established a system that can respond to changes in the business environment with speed and flexibility by delegating certain authority to the executive side. While new challenges naturally bring increased risks, we became a company with an Audit and Supervisory Committee in 2023, strengthening our monitoring-based governance structure. We ensure thorough execution that incorporates the risk assessments and multifaceted advice gained through these discussions.

Our Board of Directors actively engages in strategic discussions aligned with our Purpose and future direction, creating a structure that supports sustainable growth. Moving forward, we will stay true to our principle of maximizing customer value while promoting transformation in both business and governance to create new value.

Focusing on maximizing value rather than profits, and making future-oriented management resource investments

Our Long-Term Vision for 2040 sets a target of 40.0 billion yen in consolidated ordinary income. Our current business performance is strong, with consolidated ordinary income forecast at 38.0 billion yen this fiscal year. The majority of this is composed of flow-type businesses such as construction projects. In our next Medium-Term Management Plan, which we plan to begin formulating in 2026, we will review resource allocation and pursue qualitative transformation of our business portfolio. Our goal will not be simple profit expansion but rather achieving both sustainability and strategic growth. While we don't plan to change our strategy itself, we need to carefully examine future trends and consider the details given that the pace of strategy implementation varies by sector. We will also proceed with flexible planning based on future business and market changes, and we will also revise our long-term

vision to better align with our strategy as needed.

We recognize that the current boom driven by robust construction demand will not last forever, and what is important now is converting the cash we earn into investments for the future. We believe it is crucial to focus on customer needs, particularly addressing the demand for carbon neutrality.

We are especially interested in locally produced and consumed renewable energy. As a new business, we plan to establish a green hydrogen supply model using locally sourced energy. We are already advancing the development of large-scale water electrolysis equipment and are currently conducting demonstration projects. We aim to grow this into a self-sustaining business that will become central to our 2040 vision.

While green hydrogen production costs remain extremely high and attaining profitability without subsidies is challenging, we are working with multiple companies to build a model that can operate independently of subsidies.

Beyond hydrogen, we have developed Megastock® technology to store and reuse low-temperature waste heat between 80 and 200°C, and we are advancing the development and delivery to customers of environmental technologies including Megastock®. We hope to expand this further and make it another pillar of our 2040 vision.

Our ability to invest in such research and development is one of our strengths. In particular, we have established the Moonshot Program, an internal open-application research system that does not require business viability at the application stage. This provides fertile ground for free thinking and has become a source of our technological capabilities, producing excellent results. We will continue pursuing our Purpose not just through extensions of existing businesses but through both forward-looking research and practical implementation addressing real needs.



Strengthening management through both sustainability management and governance to drive management strategically

Our workforce has grown to 2,471 employees (as of April 1, 2025), and our investment scale has grown from the initial plan of 10.0 billion yen to 30.0 billion yen, clear evidence that we are steadily building the foundation to tackle growth sectors.

Additionally, improved productivity and profitability that leverage our accumulated design and construction expertise are achievements as well. They result from our shift from inter-branch competition to company-wide optimization, enabling flexible resource reallocation and bearing fruit through our structure focused around industrial business and renewals. By accurately grasping customer needs, reflecting them in design and planning, and linking them to problem-solving through construction, we are contributing to qualitative improvement in our earnings structure.

Going forward, we will not let these achievements be temporary. We will continue investing to strategically allocate capital from a flexible, long-term perspective, balancing sustainable growth with making concerted efforts to transform.

Focusing on securing human resources in anticipation of market changes from 2026 onward

FY2024 saw record-high sales and profits, with a gross profit margin reaching 18.8%.

Supporting these results is our internal joint venture system based on inter-branch cooperation. By moving away from the traditional branch-centric approach and implementing support systems for relocations without family, we can now redeploy human resources

nationwide, enhancing our company-wide response capabilities.

Meanwhile, for FY2025, our substantial carried-over projects are expected to contribute to sales and profit, but we will continue to closely monitor changes in customer investment appetite in response to trade policies in various countries and fluctuations in financial and capital markets.

Given these market environment changes, securing human resources could become a significant risk factor in the medium to long term. While things are progressing relatively smoothly at present, in Japan, there is a forecast that the working-age population, particularly younger workers, will decline due to the declining birthrate. To secure human capital, it is important to continuously communicate our future prospects, messages, and attractive initiatives and work styles. Additionally, we want to broadly promote the unique value we provide, “HVAC with carbon neutrality,” to society through IR activities and other channels.

Promoting effective enhancement of the management system centered on our Purpose

Under our Purpose

Material Issues (Materiality)

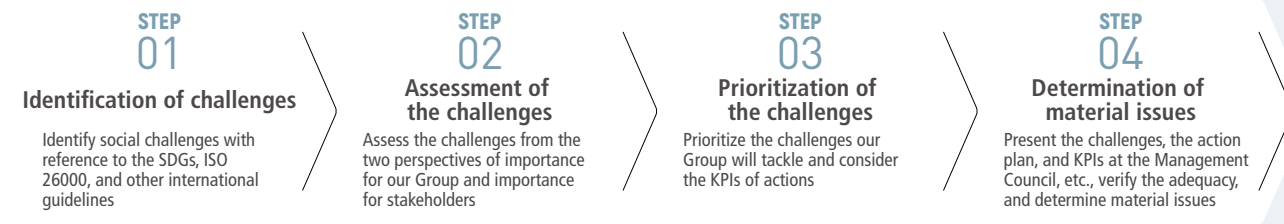
Material issue identification process

In response to the social issues raised in ISO 26000 and the SDGs, we have identified material issues (materiality) that we should address through our business activities as a company with the Group Purpose, “With our revolutionary environmental innovations, we activate the Earth’s future.”

In May 2023, we announced our Long-Term Vision for 2040, which includes the resolution of materiality as an Environment-Creator™. In our 2026 Medium-Term Management Plan announced around the same time, we set materiality as a non-financial KGI and KPI to be addressed. We will speedily identify material issues (materiality) to which we should give priority through the following process and update them where appropriate while also considering the current social conditions and changes in the business environment.

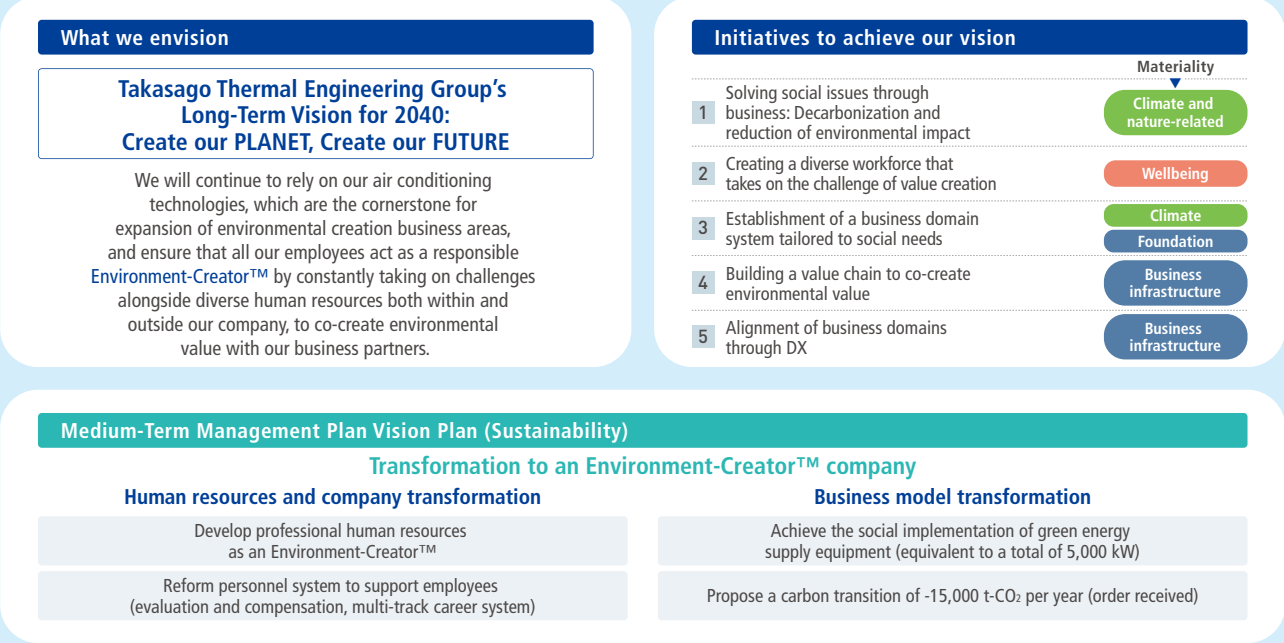


Specifying of issues identified as material issues (materiality) according to the process



Promotion mechanism to realize our vision (sustainability): Reform of management methods

Elevating to a structure that promotes addressing our key materiality, long-term vision, and Medium-Term Management Plan across divisions to create value throughout the Takasago Thermal Engineering Group

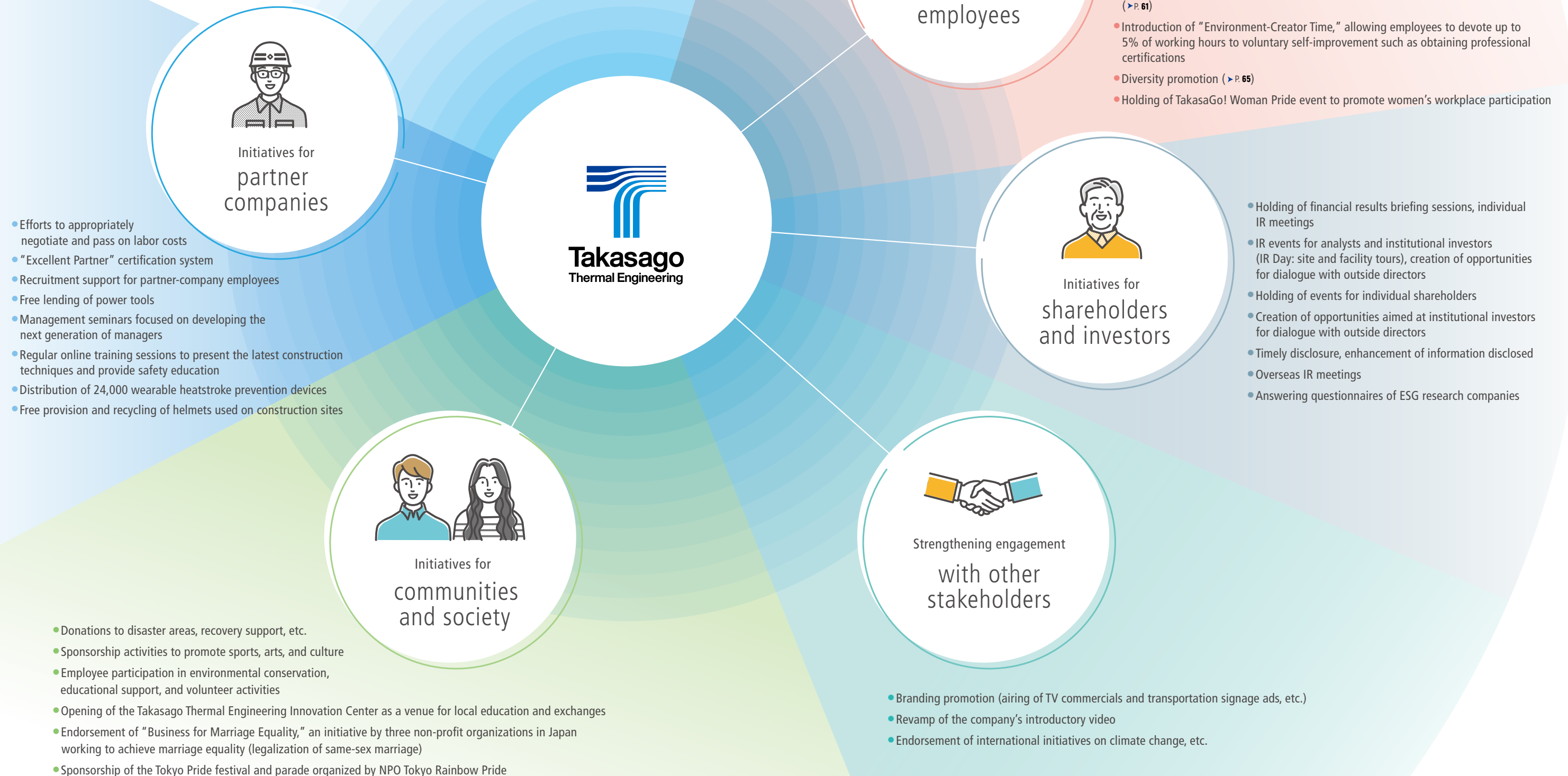


Co-Creative Value with Stakeholders

Initiatives for sustainable development with multiple stakeholders

To solve social issues through our business activities in line with our Group Purpose which states, "With our revolutionary environmental innovations, we activate the Earth's future," it is essential to engage in co-creation with multiple diverse stakeholders.

To this end, we are implementing various mechanisms to encourage co-creation with our stakeholders.



2026 Medium-Term Management Plan

The Group will proceed with its efforts to achieve its Long-Term Vision for 2040 in three phases. The first four years, constituting phase 1, are positioned as Step for the FUTURE -Four years to embark for the future-. During this time, we will use our revenue base from our core business, which is supported by T-Base® (▶ P. 39) and DX (▶ P. 41), as a foundation and utilize the funds and data we gain from it for continuing investment aimed at building up our future business.

Basic policies and strategies of the 2026 Medium-Term Management Plan



Basic policies

Business model transformation

We aim to secure stable earnings by strengthening our earning power in the construction business, which is the backbone of our Group. We will then invest the earnings generated by the construction business to build businesses that will lead to long-term added value.

01 Enhance earning power based on our construction business

Strengthen on-site capabilities to improve earning power

02 Establish business that will lead to long-term added value

Promote carbon neutrality with environmental technologies

Company and human resource transformation

The source of our Group's value creation is the executives and employees working for Takasago Thermal Engineering. We will develop human resources to transform our business model and encourage them to put this business model into practice.

03 Invest in human capital, the source of our value creation

Invest in human resources to achieve business model transformation

Under the basic policies of the 2026 Medium-Term Management Plan, we will focus on 1. Enhance earning power based on our construction business, 2. Establish business that will lead to long-term added value, and 3. Invest in human capital, the source of our value creation. The Takasago Thermal Engineering Group will transform itself to be an Environment-Creator™ company. We will also invest in human resources and provide organizational support so that each executive and employee who implements these policies will become an Environment-Creator™.

Partial (upward) revision of target management indicators in the 2026 Medium-Term Management Plan

Financial and Capital Strategy

While maintaining a balance between capital efficiency and financial soundness, we will allocate cash generated through enhanced earning power and other measures to growth investments and shareholder returns, leading to sustained improvement in corporate value.

Basic policy on financial strategy

To achieve the Group's Long-Term Vision for 2040 announced in May 2023, the current Medium-Term Management Plan period is positioned as a phase for strengthening the construction business and investing the generated cash into growth areas aimed at business area expansion (with a partial revision of KPIs and KGIs in May 2025 due to the early achievement of certain targets).

As stated in the basic policy on financial strategy, we will continue to make efforts to sustainably enhance corporate value by keeping a close eye on capital efficiency, financial soundness, and shareholder returns.

Basic policy on financial strategy

Enhancement of earning power	• Consolidated gross profit margin of 19% or more* • Consolidated ordinary income of 40 billion yen*
Enhancement of human capital and growth investment	• Increase the number of employees by 350* or more, personnel system reforms, and human capital investment • Investments in carbon neutrality business, construction process transformation, and research and development activities
Capital efficiency improvement and financial soundness	• Consolidated ROE of approximately 15%* • Maintain a rating of A (Japan Credit Rating Agency (JCR), long-term issuer/bond rating)
Shareholder returns	• Payout ratio of 40% and progressive dividend policy • Flexibly acquire treasury stock

*KGIs and KPIs revised in May 2025

Earning power and cash flows, and initiatives to further strengthen them

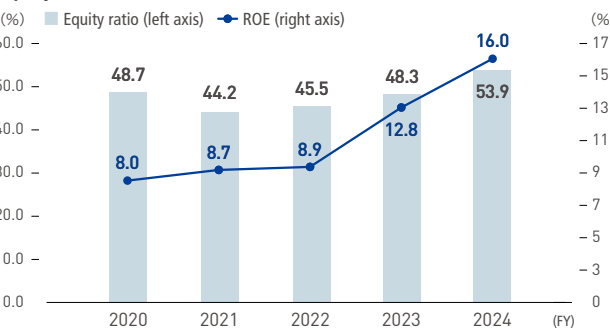
Regarding our core construction business, we responded flexibly to strong demand primarily in the domestic market through a through an optimized company-wide order receiving system, system, while various productivity improvement measures including T-Base® proved successful. With improved net sales and gross profit margin on sales as the main factors, consolidated ordinary income for the fiscal year ended

March 2025 reached a record high for the fourth consecutive year. In the domestic market, we handle a wide range of HVAC equipment projects in both the general and industrial sectors. In recent years, however, we have focused on technically challenging environmental and energy-saving proposals within the industrial sector.

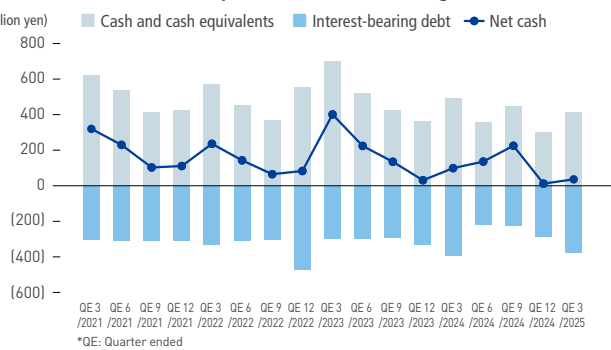
Driven by strong business performance, our ROE has grown from 8% in FY2020 to 16% in FY2024, while our equity ratio has remained at around 50%. Net cash, calculated as cash and cash equivalents minus interest-bearing debt (borrowings and bonds), fluctuates due to various factors. However, by improving capital efficiency through growth investments and shareholder returns while considering

financial leverage, we have reduced our net cash levels. In addition to improving profitability, we aim to achieve high capital efficiency through balance sheet and equity management, including sale of cross-shareholdings and implementing share buybacks.

Equity ratio and ROE trends



Trends in cash and cash equivalents, interest-bearing debt, and net cash



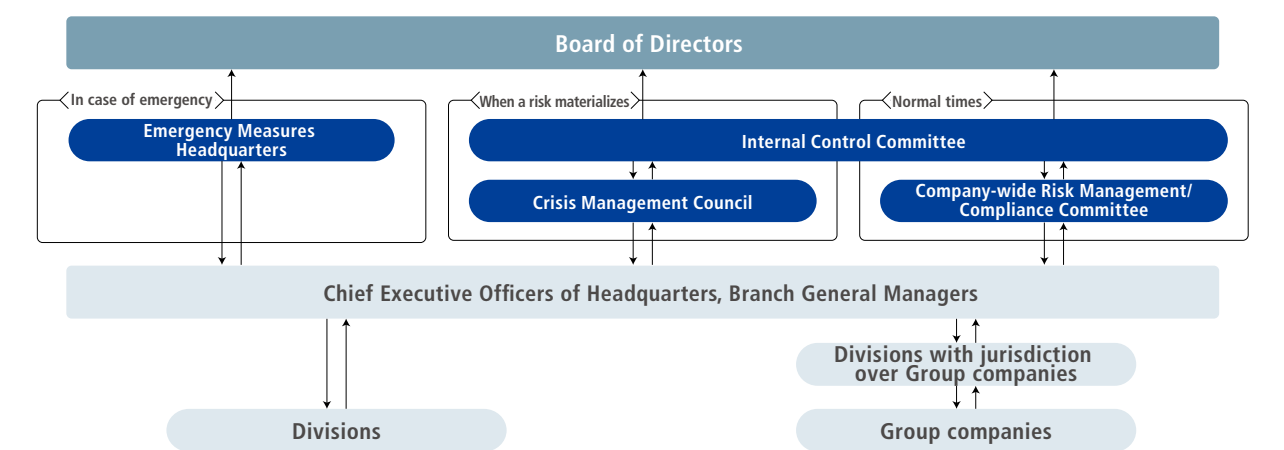
Risk Management

We are committed to measures to prevent management risks from materializing and adequate initial measures and subsequent actions to minimize the impact of crises.

Risk management system

The Takasago Thermal Engineering Group carries out risk management to prevent all risks from materializing and minimize damage in case a risk actually materializes. To prevent risks from materializing, we established the Company-wide Risk Management Committee, which is chaired by the executive in charge of risk management, and in which the President and Representative Director serves as the Chief Officer, in accordance with the Risk Management Regulations. The committee is responsible for the development of the operating policy and plan for the risk management system, the identification of any risks that may have a significant impact on our Group, and the evaluation of the adequacy of measures to address risks. We have developed a system to minimize damage and loss in case a risk materializes to cause a crisis in accordance with the Crisis Management Regulations.

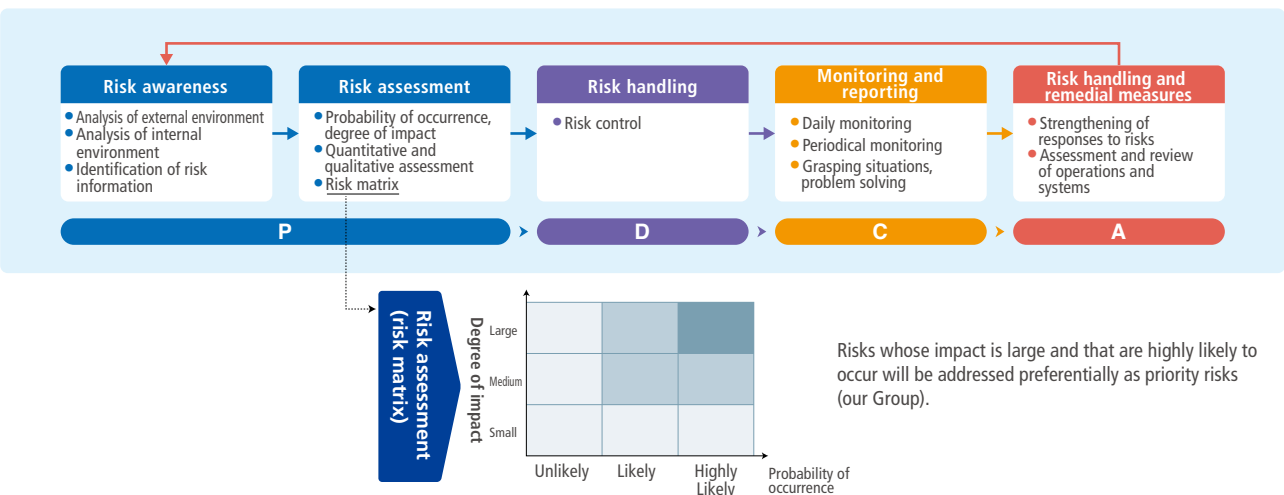
Risk management system



Risk management cycle

In our Group, the Company-wide Risk Management/Compliance Committee is responsible for identifying and assessing risks to determine what risks to prioritize and to make sure that risk awareness is shared on a Group-wide basis. In risk management, we give first priority to the risks that especially have a large impact on business management and can occur with a high probability as focused key risks. By having the Group-wide Risk Management/Compliance Committee, whose sessions take place five times a year, review progress and problems every quarter, we enhance the PDCA cycle that contributes to risk reduction activities.

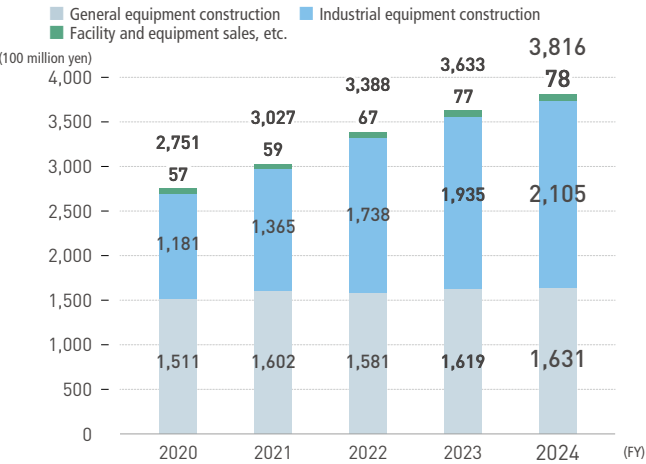
Risk management cycle



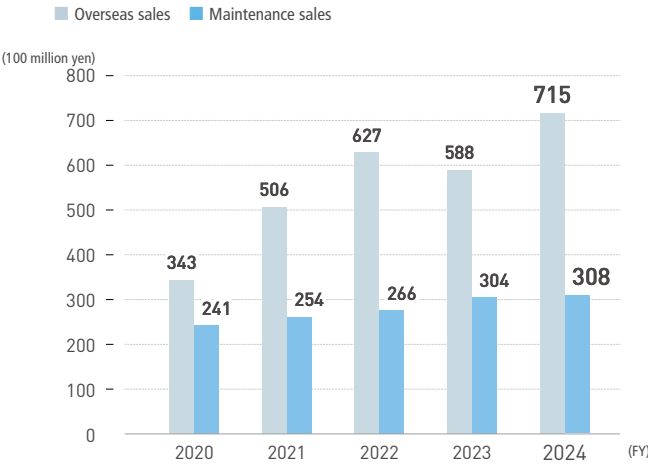
Financial and Non-Financial Performance

Financial performance *Figures are rounded down to the nearest unit.

Net sales



Overseas sales and maintenance sales



Ordinary income and ordinary income to net sales ratio

Financial Data

*Rounded down to the nearest million yen

Financial data (consolidated)	Unit	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024 (FY)
Business results											
Orders received	million yen	265,301	273,464	288,646	333,887	297,883	287,501	340,184	372,774	403,110	416,147
Net sales	million yen	251,291	260,204	289,933	319,834	320,893	275,181	302,746	338,831	363,366	381,661
Gross profit	million yen	29,526	34,082	39,550	41,877	43,376	36,845	41,396	46,363	59,947	71,646
Selling, general and administrative expenses	million yen	20,237	21,699	23,187	24,657	25,476	24,545	27,012	31,036	35,755	39,231
Operating income	million yen	9,289	12,383	16,362	17,219	17,900	12,300	14,383	15,326		

ESG Data

E Environment

Item	Unit	2020	2021	2022	2023	2024 (FY)
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Greenhouse gas

Greenhouse gas (consolidated) (GHG) emissions (Scopes 1 + 2 + 3)	t-CO ₂	4,925,357	5,815,032	6,304,982	7,018,019	6,073,185
Scope 1	t-CO ₂	3,491	4,453	5,491	4,689	3,926
Scope 2	t-CO ₂	5,677	6,101	5,236	5,801	5,105
Scope 3	t-CO ₂	4,916,189	5,804,478	6,294,255	7,007,529	6,064,153
Greenhouse gas (non-consolidated) (GHG) emissions (Scopes 1 + 2 + 3)	t-CO ₂	3,902,515	4,562,037	4,758,483	4,897,889	4,651,506
Scope 1	t-CO ₂	2,183	2,334	2,801	2,564	1,755
Scope 2	t-CO ₂	3,202	2,739	2,494	2,775	2,258
Scope 3	t-CO ₂	3,897,130	4,556,964	4,753,188	4,892,550	4,647,493

Corporate Overview

(As of March 31, 2025)

Corporate Overview

Company name	Takasago Thermal Engineering Co., Ltd.	Listed	On the Tokyo Stock Exchange Prime Market
		Address	6-27-30 Shinjuku, Shinjuku-ku, Tokyo, 160-0022
Established	November 16, 1923	TEL	+81-3-6369-8212
Number of employees	2,365 (consolidated: 5,858)	FAX	+81-3-6369-9103
Capital	13,134 million yen		
Financial closing	March		

Business description

- Air conditioning systems
 - Clean rooms and associated equipment and devices
 - District heating and cooling facilities
 - Plumbing and sanitary systems
 - Co-generation systems
 - Electrical, instrumentation, and communication systems
 - Equipment diagnosis
 - Failure diagnosis systems
 - Dehumidifying/drying systems
 - HVAC systems for nuclear energy facilities
 - High-precision HVAC systems
 - Waste vacuum transfer systems
 - Construction work
 - Exhaust heat recovery systems
- Heating/cooling systems
 - Refrigerating/freezing systems
 - Design, construction, production, installation, and maintenance of other environmental control and thermal engineering systems
 - Design, manufacture, import, export, sale, and mediation of machinery, equipment, and materials
 - Consulting services concerning energy saving and environmental measures
 - Business related to greenhouse gas emissions trading
 - Purchasing, sale, brokerage, leasing, and management of real estate
 - Worker dispatch business
 - Security business
 - Cleaning business
 - Energy supply business
 - Power generation business
 - Water treatment business

License under the provisions of Article 3, paragraph (1) of the Construction Business Act

Special construction business	Ordinary construction business
• License No.: (TOKU-2) No. 5708 issued by the Minister of Land, Infrastructure, Transport and Tourism • License date: December 4,	

Organization chart (as of April 3, 2025)

