

annual report 2000

1 HVAC for Comfortable Environment

Takasago provides optimum air environments in a huge array of modern structures. These include office buildings, where "intelligent" functions are becoming increasingly common, crowded stations and airports, and hotels where the element of comfort is paramount. In addition, the company provides systems for key social facilities such as schools and hospitals, art galleries and museums, as well as vast complexes and skyscrapers that combine many of these functions. Takasago's technical skill extends also to the environmental control of large indoor spaces such as domed stadiums, concert halls and theaters.

2 HVAC for Work Spaces

Takasago is playing a major role in preserving healthy working environments and raising efficiency at the factories of many of Japan's best known manufacturers in such industries as automobiles and electrical appliances, in addition to precision equipment such as watches and cameras.

3 HVAC for Manufacturing Processes

Process-related HVAC systems such as clean rooms and clean-dry rooms are essential to the precision processing technology at the core of information and communications equipment such as PCs, mobile phones and LCDs, as well as the pharmaceuticals, biotechnology and food products essential to healthy living. Over the years, Takasago has responded to changing customer needs by developing ultra-precise constant-temperature, constant-humidity technology; ultra-clean technology for the removal of dust, chemical contaminants and static electricity; and ultra-dry technology for preserving an extremely low dew point. By combining these techniques with its precision control expertise, Takasago contributes to raising productivity in manufacturing processes.

4 HVAC Renovations

When a building is renovated and its facilities updated, installing HVAC equipment is inevitably one of the most important tasks. Typically, these systems need to be replaced after 15 or 20 years, a much shorter period than the average building lifetime of 30 to 50 years. To respond to changes in a building's use during its lifetime—and to continual demands for higher-performance systems—Takasago draws upon its vast experience in renovation and upgrading to propose HVAC solutions that meet the requirements of the time and add value to the building itself.

5 DHC (District Heating-and-Cooling) Systems

DHC systems are an effective means of both saving energy and purifying exhaust gas emissions. In addition, they help utilize limited energy resources and space more efficiently and provide reliable service in the event of an emergency. Offering the optimum combination of energy usage—electricity, gas and unused energy—the importance of DHC systems in countering global warming is set to increase from hereon. DHC systems also showcase Takasago's expertise in heating technology expertise accumulated through years of experience.











profile

Founded in 1923, Takasago Thermal Engineering Co., Ltd. is Japan's largest company specializing in Heating, Ventilation and Air Conditioning (HVAC). The company's mission is to make people's lives more pleasant and contribute to society as a whole by creating comfortable environments. Building upon a solid theoretical foundation in thermal dynamics, fluid dynamics and electronics, Takasago uses its own leading-edge technology to design and install systems that meet the requirements of a diverse variety of buildings.

During the past fiscal year, Takasago completed the ISO 14001 environmental management system certification of all its offices in Japan. This achievement will be followed by continued implementation of environmental preservation measures within Takasago's business activities, including the reduction of emissions of carbon dioxide and CFCs.

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Masaru Ishii

Some aspects of Japan's economy showed signs of improvement during the fiscal year ended March 31, 2000, as government stimulus measures began to take effect and companies stepped up investment in IT. Nevertheless, consumer spending remained in the doldrums and a sustainable recovery failed to materialize.

Amid this harsh operating environment, we vigorously expanded marketing activities and implemented measures designed to raise the efficiency of our operations. At the same time, we aggressively reined in costs by rationalizing procurement activities, ordering materials and work separately, and reducing fixed costs. Nevertheless, the slump in capital expenditure in Japan and the intensification of competition combined to push net sales down by 15.1% year on year to ¥196,168 million. Net income fell by 33.1% to ¥1,922 million. The dividend remained unchanged at ¥17.00 per share.

Our fundamental policy is to meet the HVAC needs of customers by developing distinctive core technologies and incorporating outstanding quality into all our systems. By doing so, we aim to reinforce our operating base and raise performance.

We also regard responding to environmental issues as a major obligation to society. This is why we ensured that every Takasago branch in Japan obtained ISO 14001 certification, the international standard for environmental management, by the end of 1999. From hereon, we intend to continue incorporating environmental preservation into all our operations. Reducing emissions of carbon dioxide and the leakage of CFCs into the atmosphere are two of the areas we are focusing on.

The challenging operating environment in the construction industry looks set to continue for the time being. To prevail against the competition, we intend to enhance our cost competitiveness, strengthen our corporate structure and improve results. I request your ongoing support as we put these measures into effect.



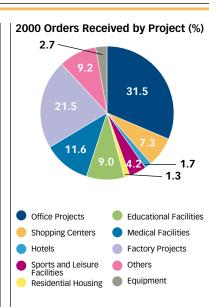


Financial Highlights

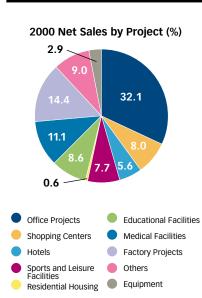
| | | Millions of yen | | | | |
|---------------------------------------|----------|-----------------|----------|----------|----------|--------------|
| | 2000 | 1999 | 1998 | 1997 | 1996 | 2000 |
| For the year: | | | | | | |
| Orders received | ¥206,818 | ¥212,561 | ¥246,918 | ¥240,163 | ¥225,406 | \$1,948,356 |
| Net sales | 196,168 | 230,998 | 271,670 | 256,886 | 242,038 | 1,848,026 |
| Operating income | 4,628 | 5,809 | 9,213 | 8,248 | 9,852 | 43,599 |
| Net income | 1,922 | 2,872 | 4,343 | 3,957 | 4,806 | 18,106 |
| Backlog of orders | 189,972 | 179,322 | 197,759 | 222,512 | 239,235 | 1,789,656 |
| At year end: | | | | | | |
| Total assets | ¥238,276 | ¥231,914 | ¥254,456 | ¥279,938 | ¥257,971 | \$2,244,710 |
| Shareholders' equity | 80,875 | 79,468 | 78,400 | 75,855 | 73,654 | 761,894 |
| | | | Yen | | | U.S. dollars |
| Per share: | | | | | | |
| Net income | ¥22.41 | ¥33.49 | ¥50.63 | ¥46.13 | ¥56.04 | \$0.21 |
| Cash dividends applicable to the year | 17.00 | 17.00 | 17.00 | 17.00 | 17.00 | 0.16 |

Note: U.S. dollar amounts are translated from yen, for convenience only, at the rate of ¥106.15= US\$1.

| | 2000 | 1999 | 1998 | |
|-------------------------------|----------|----------|----------|--|
| Construction | | | | |
| Office Projects | ¥ 65,108 | ¥ 68,145 | ¥ 73,555 | |
| Shopping Centers | 15,201 | 15,982 | 16,736 | |
| Hotels | 3,588 | 9,894 | 14,084 | |
| Sports and Leisure Facilities | 8,672 | 12,538 | 9,787 | |
| Residential Housing | 2,779 | 2,220 | 3,573 | |
| Educational Facilities | 18,523 | 18,825 | 16,808 | |
| Medical Facilities | 23,912 | 14,805 | 21,357 | |
| Factory Projects | 44,538 | 48,785 | 71,250 | |
| Others | 18,857 | 16,209 | 14,452 | |
| Equipment | 5,640 | 5,158 | 5,316 | |
| Total | ¥206,818 | ¥212,561 | ¥246,918 | |
| | | | | |

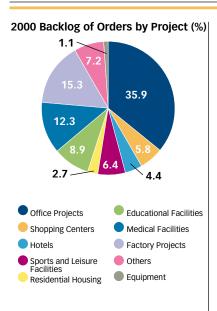


"General-purpose HVAC systems" includes all Construction items



NET SALES BY PROJECT • Net sales declined by 15.1% to ¥196,168 million. By sector, net sales of general-purpose HVAC systems declined by 0.5% to ¥162,149 million, and factory HVAC systems by 54.8% to ¥28,421 million. Net sales of equipment increased by 8.4% to ¥5,599 million. General-purpose HVAC systems accounted for 82.7% of net sales, factory HVAC systems for 14.4% and equipment for 2.9%.

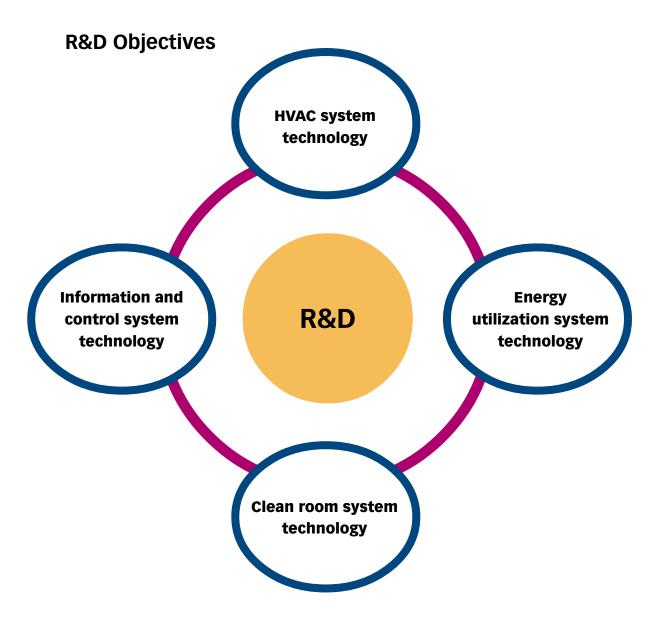
| Millions of yen | | | | |
|-----------------|--|--|--|--|
| 2000 | 1999 | 1998 | | |
| | | | | |
| ¥ 63,012 | ¥ 68,701 | ¥ 80,525 | | |
| 15,627 | 15,743 | 19,330 | | |
| 10,941 | 10,165 | 10,355 | | |
| 15,015 | 9,679 | 10,119 | | |
| 1,269 | 1,420 | 1,760 | | |
| 16,916 | 19,830 | 18,175 | | |
| 21,834 | 18,740 | 26,811 | | |
| 28,421 | 62,825 | 69,503 | | |
| 17,534 | 18,730 | 29,304 | | |
| 5,599 | 5,165 | 5,788 | | |
| ¥196,168 | ¥230,998 | ¥271,670 | | |
| | 2000 ¥ 63,012 15,627 10,941 15,015 1,269 16,916 21,834 28,421 17,534 5,599 | 2000 1999 ¥ 63,012 ¥ 68,701 15,627 15,743 10,941 10,165 15,015 9,679 1,269 1,420 16,916 19,830 21,834 18,740 28,421 62,825 17,534 18,730 5,599 5,165 | | |



BACKLOG OF ORDERS BY PROJECT • The backlog of orders at the end of the fiscal year stood at ¥189,972 million, representing a year-on-year increase of 5.9%.

| | Millions of yen | | | | |
|-------------------------------|-----------------|----------|----------|--|--|
| | 2000 | 1999 | 1998 | | |
| Construction | | | | | |
| Office Projects | ¥ 68,233 | ¥ 66,136 | ¥ 66,490 | | |
| Shopping Centers | 11,038 | 11,464 | 11,060 | | |
| Hotels | 8,402 | 15,755 | 16,026 | | |
| Sports and Leisure Facilities | 12,220 | 18,562 | 15,703 | | |
| Residential Housing | 5,202 | 3,692 | 2,892 | | |
| Educational Facilities | 16,916 | 15,309 | 16,314 | | |
| Medical Facilities | 23,313 | 21,234 | 25,169 | | |
| Factory Projects | 29,087 | 12,969 | 27,009 | | |
| Others | 13,395 | 12,076 | 14,964 | | |
| Equipment | 2,166 | 2,125 | 2,132 | | |
| Total | ¥189,972 | ¥179,322 | ¥197,759 | | |
| | | | | | |

overseas business • Takasago's Singapore, Hong Kong and Taiwan branches have established a strong track record in the supply of clean rooms for high-tech factories and HVAC systems for high-rise buildings, shopping centers and other such large-scale establishments. In China, we have set up representative offices in Shen Zhen and Suzhou, focal points for many Japanese, European and U.S. companies, and we are participating in several regional development projects sponsored by the Chinese government. We have also set up local companies in Malaysia, Thailand and the Philippines as part of our strategy to raise our presence in Southeast Asia.

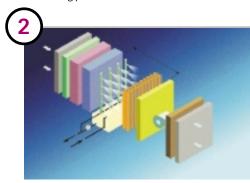


Recent Developments

CDASS-100: Clean-Dry-Air-Supply System

CDASS-100 supplies air that is free of chemical contaminants and is so dry that it has a dew point below –100°C. CDASS-100 was developed primarily with semiconductor manufacturing processes in mind. Until now, the native oxide growth of wafers was prevented by the use of nitrogen gas either as a clean stocker or as part of a wafer cleaning process.

However, use of ultra-low-dew-point air provided by CDASS-100 instead of nitrogen improves safety by eliminating the danger of suffocation through nitrogen leaks. CDASS-100 can also be operated at ¥0.2/m³~ ¥0.4/m³, making possible a 98% reduction in running costs compared to nitrogen-based systems. As such, CDASS-100 represents a major contribution to the creation of safe, low-cost semiconductor manufacturing processes.



T-GET®II: Chemical Washer for Clean Rooms

The Contraction

Minute quantities of gaseous chemical contaminants in the air can have a major impact on yield rates in the manufacture of electronic devices. T-GET®II was developed to remove with maximum efficiency water-soluble gases that enter the clean room along with air from outside. This wet air purifier features Takasago's unique water absorption eliminator technology. The atomized water is supplied to the hydrophilic eliminator, where much of gaseous contaminants are removed. The amount of atomized pure water has been reduced to 1/20-1/40 compared with conventional air washers by installing the hydrophilic eliminator.



Ozone can cause unevenness in the oxidized layers formed on silicon wafers during the semiconductor production process. This deteriorates the device characteristics of electric capacitance and dielectric breakdown voltage. Takasago developed a chemical filter, the TIOS-OZ to solve this problem. TIOS-OZ, having a ceramic honeycomb structure with metal oxides as a catalyst, is capable of decomposing even the smallest traces of ozone found in clean rooms. Furthermore, this chemical filter can maintain a high decomposition rate over long periods of time, and has the benefits of low operating costs and incombustibility.



TNCS®: Active Noise Reduction System

Sound interference reduction technology has always had problems dealing with frequencies of less than 500Hz. Attempts to rectify this invariably led to cumbersome silencers with a large number of "elbow" structures. Instead of attempting to absorb the noise, active sound interference reduction systems solve this problem by utilizing the destructive interference of secondary sound waves that are 180° out of phase with the original sound source. TNCS® features a phase-delay system using feedforward control technology. This system is being marketed in the form of duct units that incorporate one microphone-attached wind screen and speaker.



LUFT® makes possible the utilization of under-floor space of less than 100mm in depth as an air-supply chamber. Takasago's design and installation technology ensures a uniform flow of air, even in cases where under-floor space is extremely limited. The system includes Takasago's unique air outlets which, when in heating mode, deliver foot-level warmth by making use of the Coanda effect, whereby airflows hug the contours of the floor. When used in cooling mode, LUFT® uses the induction effect to draw in the surrounding air and create a stream of air at a comfortable temperature. Combining low initial and running costs with a high degree of comfort, LUFT® is the ideal under-floor heating system for installation during building renovation



In the fiscal year ended March 31, 2000, net sales fell year on year by ¥34,830 million, or 15.1%, to ¥196,168 counted for by the slump in privatea marked decrease in sales of factory HVAC systems, including clean rooms.

Cost of sales decreased by million. This was mainly due to the raordering of materials and work separately. Selling, general and administrative expenses decreased by ¥1,355 million, or 8.3%, to ¥14,947 million, mainly due to cost-reduction measures in personnel and in office supplies. As a result of the above, operating income fell by ¥1,181 million, or 20.3%, to ¥4,628 million.

Under other income (expenses), expenses of ¥6,209 million were recorded, primarily relating to a shortfall

in funding for retirement benefits, and increased by 3.3% to ¥157,401 million. income decreased by ¥950 million, or 33.9%, against 34.3% a year earlier. 33.1%, to ¥1,922 million and ROE million. Much of this decline is ac- dropped from 3.6% to 2.4%. Net inunchanged at ¥17.00 per share.

FINANCIAL POSITION

¥32,294 million, or 15.5%, to ¥176,593 Total assets at the end of the year income and cost for construction were ¥238,276 million, an increase of tionalization of procurement and the ¥6,362 million, or 2.7%, compared assets were largely unchanged, investments and other assets increased due to the purchase of investment sement securities. curities and the inclusion of deferred tax assets. On the other side of the of ¥1,838 million, as cash dividends balance sheet, while current liabilities were virtually the same as a year earlier, fixed liabilities increased due to increased liabilities for retirement of the year stood at ¥45,271 million. benefits. As a result, total liabilities

gains of ¥5,310 million, mainly from Shareholders' equity increased to the sale of marketable securities. Net ¥80,875 million and the equity ratio was

CASH FLOWS

come per share fell from ¥33.49 to Net cash provided by operating activisector capital expenditure that led to ¥22.41. The annual dividend remained ties amounted to ¥8,333 million. Although income before income taxes decreased year on year by ¥2,523 million to ¥3,729 million, the balance of projects improved.

> Net cash used in investing with a year ago. Although current activities amounted to ¥951 million, primarily reflecting investment in time deposits and the purchase of invest-

> > Financing activities used cash paid offset net proceeds from longterm debt.

As a result of the foregoing, the bringing forward of recognition of cash and cash equivalents at the end

| Net sales | Net income | Total assets & Equity ratio |
|---|-------------------------------|--|
| 242,038 256,886 271,670 230,998 196,168 | 4,806 3,957 4,343 2,872 1,922 | 257,971 279,938 254,456 231,914 238,276 |
| ¥ Million | ¥ Million | ¥ Million 30.8% 34.3% 33.9% 28.6% 27.1% |
| 96 97 98 99 00 | 96 97 98 99 00 | 96 97 98 99 00 |

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6

Takasago Thermal Engineering Co., Ltd. and A Consolidated Subsidiary Years ended March 31, 2000 and 1999

| | Million | s of yen | Thousa U.S. dollars | |
|--|----------|----------|------------------------|-------------|
| | 2000 | 1999 | 2000 | 1999 |
| Net sales (Note 12) | ¥196,168 | ¥230,998 | \$1,848,026 | \$2,176,147 |
| Costs and expenses (Note 12): | | | | |
| Cost of sales | 176,593 | 208,887 | 1,663,617 | 1,967,848 |
| Selling, general and administrative expenses | 14,947 | 16,302 | 140,810 | 153,575 |
| | 191,540 | 225,189 | 1,804,427 | 2,121,423 |
| Operating income | 4,628 | 5,809 | 43,599 | 54,724 |
| Other income (expenses): | | | | |
| Interest and dividend income | 780 | 759 | 7,348 | 7,150 |
| Life insurance received | 227 | 280 | 2,138 | 2,638 |
| Interest expense | (395) | (450) | (3,721) | (4,239 |
| Gain on sale of securities, net | 4,303 | 1,046 | 40,537 | 9,854 |
| Prior-year retirement allowance | (5,251) | _ | (49,468) | _ |
| Other – net | (563) | (1,192) | (5,304) | (11,229 |
| | (899) | 443 | (8,470) | 4,174 |
| Income before income taxes | 3,729 | 6,252 | 35,129 | 58,898 |
| Income taxes (Note 7): | | | | |
| Current | 4,429 | 3,380 | 41,724 | 31,842 |
| Deferred | (2,622) | | (24,701) | |
| Net income | ¥ 1,922 | ¥ 2,872 | \$ 18,106 | \$ 27,056 |

| | Yen | | U.S. dollars (| Note 1) |
|---------------------------------------|--------|--------|----------------|---------|
| | 2000 | 1999 | 2000 | 1999 |
| Amounts per share of common stock: | | | | |
| Net income | ¥22.41 | ¥33.49 | \$0.21 | \$0.32 |
| Cash dividends applicable to the year | 17.00 | 17.00 | 0.16 | 0.16 |

See accompanying notes.

Takasago Thermal Engineering Co., Ltd. and A Consolidated Subsidiary March 31, 2000 and 1999

| | Millions | s of yen | Thousar U.S. dollars | |
|---|----------|----------|-------------------------|-------------|
| ASSETS | 2000 | 1999 | 2000 | 1999 |
| Current assets: | | | | |
| Cash and time deposits | ¥ 60,723 | ¥ 55,813 | \$ 572,049 | \$ 525,794 |
| Marketable securities (Note 4) | 11,119 | 12,001 | 104,748 | 113,057 |
| Notes and accounts receivable – trade | 75,629 | 82,453 | 712,473 | 776,759 |
| Less allowance for doubtful accounts | (286) | (386) | (2,694) | (3,636) |
| Cost of uncompleted contracts | 33,241 | 34,289 | 313,151 | 323,024 |
| Other current assets | 10,809 | 8,957 | 101,827 | 84,380 |
| Total current assets | 191,235 | 193,127 | 1,801,554 | 1,819,378 |
| Property, plant and equipment – at cost (Note 6): | | | | |
| Land | 2,215 | 2,215 | 20,867 | 20,867 |
| Buildings and structures | 8,224 | 8,252 | 77,475 | 77,739 |
| Machinery | 536 | 538 | 5,049 | 5,068 |
| Equipment | 2,947 | 3,217 | 27,763 | 30,306 |
| | 13,922 | 14,222 | 131,154 | 133,980 |
| Less accumulated depreciation | (6,632) | (6,417) | (62,478) | (60,452) |
| | 7,290 | 7,805 | 68,676 | 73,528 |
| Investments and other assets: | | | | |
| Investment securities (Note 4) | 19,517 | 13,522 | 183,862 | 127,386 |
| and affiliated companies | 683 | 590 | 6,434 | 5,558 |
| Guarantee deposits | 5,427 | 6,136 | 51,126 | 57,805 |
| Long-term insurance contribution | 8,774 | 8,507 | 82,656 | 80,141 |
| Other | 5,454 | 2,392 | 51,380 | 22,534 |
| Less allowance for doubtful accounts | (104) | (165) | (978) | (1,554) |
| | 39,751 | 30,982 | 374,480 | 291,870 |
| | ¥238,276 | ¥231,914 | \$2,244,710 | \$2,184,776 |

See accompanying notes.

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| | Millions of yen | | Thousands of U.S. dollars (Note 1) | | |
|--|-----------------|----------|---------------------------------------|-------------|--|
| LIABILITIES AND SHAREHOLDERS' EQUITY | 2000 | 1999 | 2000 | 1999 | |
| Current liabilities: | | | | | |
| Bank loans (Note 6) | ¥ 15,227 | ¥ 15,974 | \$ 143,448 | \$ 150,485 | |
| Long-term debt due within one year (Note 6) | 2,891 | 2,641 | 27,235 | 24,880 | |
| Notes and accounts payable – trade | 88,391 | 93,510 | 832,699 | 880,923 | |
| Advances received on uncompleted contracts | 20,525 | 21,811 | 193,358 | 205,473 | |
| Income taxes payable (Note 7) | 2,957 | 984 | 27,857 | 9,270 | |
| Allowance for claim expenses | 218 | 220 | 2,054 | 2,073 | |
| Other current liabilities | 13,773 | 9,274 | 129,750 | 87,367 | |
| Total current liabilities | 143,982 | 144,414 | 1,356,401 | 1,360,471 | |
| Long-term debt due after one year (Note 6) | 3,135 | 3,019 | 29,533 | 28,441 | |
| Retirement benefits (Note 8) | 9,645 | 4,306 | 90,862 | 40,565 | |
| Other non-current liabilities | 639 | 707 | 6,020 | 6,660 | |
| Contingent liabilities (Note 11) | 230 | 760 | 2,167 | 7,160 | |
| Shareholders' equity (Note 9): Common stock, par value ¥50 per share: | | | | | |
| Authorized — 200,000,000 shares Issued — 85,765,768 shares | 13,135 | 13,135 | 122 740 | 123,740 | |
| Additional paid-in capital | 12,854 | 12,854 | 123,740 121,093 | 123,740 | |
| Retained earnings | 54,887 | 53,481 | 517,070 | 503,825 | |
| Netained earnings | 80,876 | 79,470 | 761,903 | 748,658 | |
| Treasury stock, at cost | (1) | (2) | (9) | (19 | |
| Total shareholders' equity | 80,875 | 79,468 | 761,894 | 748,639 | |
| | ¥238,276 | ¥231,914 | \$2,244,710 | \$2,184,776 | |

| | | | Millions of yen | |
|---|--|-----------------|----------------------------------|-------------------|
| | Number of shares of common stock | Common stock | Additional paid-in capital | Retained earnings |
| Balance at March 31, 1998 | 85,765,768 | ¥ 13,135 | ¥ 12,854 | ¥ 52,412 |
| Net income | _ | _ | _ | 2,872 |
| Cash dividends paid (¥17 per share) | _ | _ | _ | (1,458) |
| Bonuses to directors and corporate auditors | | _ | _ | (345) |
| Balance at March 31, 1999 | 85,765,768 | 13,135 | 12,854 | 53,481 |
| Cumulative effect of adopting deferred | | | | |
| income tax accounting | _ | _ | _ | 1,206 |
| Net income | _ | _ | _ | 1,922 |
| Cash dividends paid (¥17 per share) | _ | _ | _ | (1,458) |
| Bonuses to directors and corporate auditors | | _ | _ | (264) |
| Balance at March 31, 2000 | 85,765,768 | ¥13,135 | ¥12,854 | ¥54,887 |

| | Thousa | (Note 1) | |
|--|-----------------|----------------------------------|----------------------|
| | Common stock | Additional paid-in capital | Retained earnings |
| Balance at March 31, 1998 | \$ 123,740 | \$ 121,093 | \$ 493,754 |
| Net income | _ | _ | 27,056 |
| Cash dividends paid (\$0.16 per share) | _ | _ | (13,735) |
| Bonuses to directors and corporate auditors | | _ | (3,250) |
| Balance at March 31, 1999 | 123,740 | 121,093 | 503,825 |
| Cumulative effect of adopting deferred income tax accounting | _ | _ | 11,361 |
| Net income | _ | _ | 18,106 |
| Cash dividends paid (\$0.16 per share) | _ | _ | (13,735) |
| Bonuses to directors and corporate auditors | | _ | (2,487) |
| Balance at March 31, 2000 | \$123,740 | \$121,093 | \$517,070 |
| | - | | |

See accompanying notes.

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| | Millions of yen | Thousands of U.S. dollars (Note 1) |
|--|-----------------|--|
| | 2000 | 2000 |
| Cash flows from operating activities: | | |
| Income before income taxes | ¥ 3,729 | \$ 35,130 |
| Adjustments to reconcile income before income taxes | | |
| to net cash provided by operating activities: | | |
| Depreciation and amortization | 770 | 7,254 |
| Gain on sale of marketable and investment securities | (4,883) | (46,001) |
| Provision for retirement benefits | 5,338 | 50,287 |
| Decrease in trade receivables | 7,209 | 67,913 |
| Decrease in cost of uncompleted contracts | 1,047 | 9,863 |
| Decrease in trade payables | (5,119) | (48,224) |
| Decrease in advances received on uncompleted contracts | (1,286) | (12,115) |
| Other— net | 3,594 | 33,858 |
| | 10,399 | 97,965 |
| Interest and dividends received | 780 | 7,348 |
| Interest paid | (389) | (3,665) |
| Income taxes paid | (2,457) | (23,146) |
| Net cash provided by operating activities | 8,333 | 78,502 |
| Cash flows from investing activities: | | |
| Purchase of marketable and investment securities | (13,422) | (126,444) |
| Proceeds from sale of marketable and investment securities | 12,204 | 114,969 |
| Purchase of property, plant and equipment | (258) | (2,431) |
| Payments of long-term insurance contribution | (1,425) | (13,424) |
| Proceeds from long-term insurance contribution | 1,158 | 10,909 |
| Other— net | 792 | 7,462 |
| Net cash used in investing activities | (951) | (8,959) |
| Cash flows from financing activities : | | |
| Net decrease in bank loans | (732) | (6,896) |
| Proceeds from long-term debt | 3,249 | 30,608 |
| Payments of long-term debt | (2,898) | (27,301) |
| Cash dividends paid | (1,458) | (13,735) |
| Other— net | 1 | 9 |
| Net cash used in financing activities | (1,838) | (17,315) |
| Change in cash and cash equivalents | (279) | (2,628) |
| Net decrease in cash and cash equivalents | 5,265 | 49,600 |
| Cash and cash equivalents at beginning of year | 40,006 | 376,881 |
| Cash and cash equivalents at end of year | ¥ 45,271 | \$ 426,481 |

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Takasago Thermal Engineering Co., Ltd. and A Consolidated Subsidiary Year ended March 31, 1999

| | Millions of yen | Thousands of U.S. dollars (Note 1) |
|---|-----------------|--|
| | 1999 | 1999 |
| Cash flows from operating activities: | | |
| Net income | ¥ 2,872 | \$ 27,056 |
| Adjustments to reconcile net income to net cash used in operating activities: | | |
| Depreciation and amortization | 598 | 5,634 |
| Loss on sale of marketable and investment securities | 221 | 2,082 |
| Provision for retirement benefits | (143) | (1,347) |
| Other—net | 135 | 1,272 |
| Changes in assets and liabilities: | | |
| Decrease in trade receivables | 4,912 | 46,274 |
| Decrease in cost of uncompleted contracts | 5,552 | 52,303 |
| Decrease in trade payables | (11,153) | (105,068) |
| Decrease in advances received on uncompleted contracts | (3,627) | (34,169) |
| Decrease in income taxes payable | (1,829) | (17,230) |
| Decrease in deposit received | (141) | (1,329) |
| Other—net | (2,601) | (24,503) |
| Net cash used in operating activities | (5,204) | (49,025) |
| Cash flows from investing activities: | | |
| Purchase of property, plant and equipment | (763) | (7,188) |
| Purchase of marketable and investment securities | (10,492) | (98,842) |
| Proceeds from sale of marketable and investment securities | 7,778 | 73,274 |
| Other—net | (533) | (5,021) |
| Net cash used in investing activities | (4,010) | (37,777) |
| Cash flows from financing activities: | | |
| Proceeds from long-term debt | 5,688 | 53,585 |
| Payments of long-term debt | (5,455) | (51,390) |
| Net decrease in bank loans | (784) | (7,386) |
| Cash dividends paid | (1,458) | (13,735) |
| Other—net | (347) | (3,269) |
| Net cash used in financing activities | (2,356) | (22,195) |
| Net decrease in cash and time deposits | (11,570) | (108,997) |
| Cash and time deposits at beginning of year | 67,383 | 634,791 |
| Cash and time deposits at end of year | ¥ 55,813 | \$ 525,794 |

1. Basis of presenting consolidated financial statements

Takasago Thermal Engineering Co., Ltd. (the "Company") and its consolidated domestic subsidiary maintain their accounts and records in accordance with the provisions set forth in the Japanese Commercial Code and the Securities and Exchange Law and in conformity with accounting principles and practices generally accepted in Japan, which are different from the accounting and disclosure requirements of International Accounting Standards.

The accompanying consolidated financial statements are a translation of the audited consolidated financial statements of the Company which were prepared in accordance with accounting principles and practices generally accepted in Japan from the accounts and records maintained by the Company and its consolidated subsidiaries and were filed with the Minister of Finance ("MOF") as required by the Securities and Exchange Law.

In preparing the accompanying consolidated financial statements, certain reclassifications have been made in the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. The consolidated statements of shareholders' equity for 2000 and 1999 and cash flows for 1999 have been prepared for the purpose of inclusion in the consolidated financial statements, although such statements were not customarily prepared in Japan and were not required to be filed with MOF.

The translation of the Japanese yen amounts into U.S. dollars are included solely for the convenience of the reader, using the prevailing exchange rate at March 31, 2000, which was ¥106.15 to U.S.\$1.00. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

2. Summary of significant accounting policies

Consolidation — The Company prepared the consolidated financial statements for the year ended March 31, 2000 in accordance with the revised Accounting Principles for Consolidated Financial Statements (the "Revised Accounting Principles") effective from the year ended March 31, 2000. The consolidated financial statements for 2000 includes the accounts of the Company and a significant company which are controlled by the Company through substantial ownership of more than 50% of the voting rights and existence of certain conditions evidencing control by the Company of the decision-making body of such companies. Under the Revised According Principles, certain companies of which the Company has at least 15% and less than 20% of the voting rights in the cases where the Company has the ability to exercise significant influence over operating and financial policies of the investees are also accounted for using the equity method.

Previously, only majority-owned companies were consolidated and only investments in companies of which the Company owns 20% to 50% of the voting rights and has the ability to significantly financial, operational or business policies were accounted for using the equity method. There were no effect of applying the Revised Accounting Principles to the Company's consolidated financial statements. The prior years' consolidated financial statements have not been restated. Material inter-company balances, transaction and profits have been eliminated in consolidation.

The consolidated financial statements include the accounts of the Company and a significant subsidiary "Nihon Pmac Co., Ltd.". All significant inter-company transactions and accounts have been eliminated in consolidation.

The investments in unconsolidated subsidiaries and affiliated companies are stated at cost as they are insignificant in the aggregate.

Marketable securities and investment securities — Securities (both quoted and non-quoted) are stated at cost determined by the moving-average method and written down to the market price or an estimated realizable value if the securities have been significantly impaired and the impairment is not considered to be recoverable.

Allowance for doubtful accounts — Allowance for doubtful accounts is provided in amounts sufficient to cover possible losses on collection. It consists of the estimated uncollectible amount with respect to identified doubtful accounts and an amount calculated according to the formula provided by the Japanese tax regulations with respect to the remaining receivables.

Allowance for claim expenses — Allowance for claim expenses is provided in amounts sufficient to cover possible claim expenses on completed contracts. The Company adopts the method of providing the allowance based on the estimated amount of payments for future claims which may be filed on contracts completed during the year.

Construction contracts — Construction contracts of the Company are accounted for by the completed contract method.

Expenditures on uncompleted contracts to be charged to cost of contracts at the time of completion are included in current assets. These expenditures are not offset against advances received on uncompleted contracts, which are instead included in current liabilities. No profits or losses, therefore, are recognized before the completion of the work.

Construction contracts which amount will be collected in long-term installment payments are accounted for on the installment basis in accordance with the Japanese tax regulations. For the years ended March 31, 2000 and 1999, no such contracts were outstanding.

Property, plant and equipment — Property, plant and equipment are stated at cost. For both financial reporting and income tax purposes, depreciation is computed using the declining-balance method over their useful lives as prescribed in the Japanese tax regulations.

Software costs — In accordance with the provisional rule of the JICPA's Accounting Committee Report No.12 "Practical Guidance for Accounting for Research and Development Costs, etc." (the "Report"), the Company accounts for software which was included in long-term prepaid expenses in investments and other in the same manner in 2000 as in 1999. Pursuant to the Report, however, the Company included software in intangible assets in 2000 and depreciated it using the straight-line method over the estimated useful lives (five years). The amount for 1999 has been reclassified to conform to the 2000 presentation.

Certain lease transactions — Finance leases except these for which the ownership of the leased assets is considered to be transferred to the lessee, are not capitalized and accounted for in the same manner as operating leases (non-capitalized finance leases).

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Retirement benefits — Employees' retirement benefits are provided through three arrangements, an unfunded lump-sum benefit plan and two funded pension plans. Under the terms of the Company's retirement plan, substantially all employees are entitled to a lump-sum payment at the time of retirement. The amount of retirement benefits is, in general, based on the length of service, basic salary at the time of retirement and cause of retirement. The liability for lump-sum payments is stated at 100% of the amount which would be required if all eligible employees voluntarily terminated employment at the balance sheet date, less the portions expected to be covered by the pension plans.

Prior to April 1, 1999, allowance for retirement benefits for employees had been provided at 40% of the amount which would be required if all eligible employees voluntarily terminated employment at the balance sheet date, less the portions expected to be covered by the pension plans. Effective from the year ended March 31, 2000, Takasago Thermal Engineering Co., Ltd. and a consolidated a subsidiary provided 100% instead of 40% of the amount which would be required if all eligible employees voluntarily terminated employment at the balance sheet date, less the portions expected to be covered by the pension plans.

The change resulted in a decreases, in operating income by ¥23 million (\$217 thousand) and in increases in income before income taxes and other items by ¥5,275 million (\$49,694 thousand).

The change was made in order to strengthen the financial position of the Company. The Company realized that the portion of the employees' retirement benefits that was not covered by the liabilities was very large, since the amounts of retirement payments were estimated to increase in the future due to such factors as the numbers of employees by age group, estimated rate of employees' severance in the future, etc.

The Company and its consolidated subsidiary have contributory and non-contributory plan funded pension plans covering substantially all employees. Eligibility for enrollment in the contributory plan is 5 or more years of service and 23 or more years of age. Eligibility for the non-contributory is 3 or more years of service. Annual contributions, which consist of current period costs and amortization of prior service costs over 8.5 years and 20 years, respectively, are charged to income when paid.

The liability for retirement benefits to directors and corporate auditors are fully accrued and included in "Retirement benefits" in the accompanying balance sheets.

Bonuses to directors and corporate auditors — Bonuses to directors and corporate auditors, which are subject to shareholders' approval at the annual shareholders' meeting under the Commercial Code of Japan, are accounted for as appropriations of retained earnings.

Income taxes — The Company provided income taxes at the amounts currently payable for the years through March 31, 1999. Effective April 1, 1999, the Company adopted the new accounting standard, which recognizes tax effects of temporary differences between the financial statement carrying amounts and the tax basis of assets and liabilities. Under the new accounting standard, the provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences.

The amount of deferred income taxes attributable to the net tax effects of the temporary differences at April 1, 1999, is reflected as an adjustment of ¥1,206 million (\$11,361 thousand) to the retained earnings brought forward from the previous year. Prior years' financial statements have not been restated.

The effect for the year ended March 31, 2000 was to increase net income by ¥2,622 million (\$24,701 thousand) and the retained earnings at that date by ¥3,828 million (\$36,062 thousand).

Foreign currency translation — Current monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the rate of exchange in effect at the balance sheet date. Non-current monetary assets and liabilities are translated at historical rate.

Revenues and expenses resulted from the Company's overseas operations are translated at the rate of exchange prevailing when the relevant transaction was made. Exchange gains and losses are credited or charged to income.

Amounts per share of common stock — In computing net income per share of common stock, the average number of shares outstanding during each fiscal year has been used.

Diluted net income per share is not presented, since the Company has never issued any securities with dilute effect. Cash dividends per share represent actual amounts declared as applicable to the respective years.

Reclassifications — Certain prior year amounts have been reclassified to conform to 2000 presentation. These changes had no impact on previously reported results of operations or shareholders' equity.

Cash flow statement and cash and cash equivalents — In preparing the consolidated statements of cash flows, cash on hand, readily-available deposits and short-term highly liquid investments with maturities of not exceeding three months at the time of purchase are considered to be cash and cash equivalents.

The Company prepared the 2000 consolidated cash flow statement as required by and in accordance with the "Standards for Preparation of Consolidated Cash Flow Statements, etc." effective from the year ended March 31, 2000. The 1999 consolidated cash flow statement, which was voluntarily prepared for the purpose of inclusion in the consolidated financial statements in a form familiar to readers outside Japan, has not been restated. Significant differences in the consolidated cash flow statements for 2000 and 1999 include the use of pretax income in 2000 instead of net income in 1999, additional disclosure in cash flows from operating activities in 2000 of interest expense, income tax expense, interest and dividend income and interest and dividend received.

3. Cash and cash equivalents

Cash and cash equivalents at March 31, 2000 consisted of the following:

| 2000 | yen | U.S.dollars |
|---------------------------------|----------|-------------|
| Cash and time deposits | ¥ 60,723 | \$ 572,049 |
| Time deposits over three months | (14,051) | (132,369) |
| Special trust fund | (1,401) | (13,199) |
| Cash and cash equivalents | ¥ 45,271 | \$ 426,481 |

Millions of

Thousands of

4. Market value information for securities

At March 31, 2000 and 1999, book value, market value and net unrealized gains of quoted securities were as follows:

| | Millions of yen | | Thousa U.S. dollar | | |
|----------------------|-----------------|---------|-----------------------|-----------|--|
| | 2000 | 1999 | 2000 | 1999 | |
| Book value: | | | | | |
| Current | ¥ 7,818 | ¥ 8,594 | \$ 73,650 | \$ 80,961 | |
| Non-current | 17,518 | 11,529 | 165,031 | 108,611 | |
| | 25,336 | 20,123 | 238,681 | 189,572 | |
| Market value: | | | | | |
| Current | 9,420 | 10,360 | 88,742 | 97,598 | |
| Non-current | 18,762 | 16,054 | 176,750 | 151,239 | |
| | 28,182 | 26,414 | 265,492 | 248,837 | |
| Net unrealized gains | ¥ 2,846 | ¥ 6,291 | \$ 26,811 | \$ 59,265 | |

5. Derivative transactions — the Company only

Status of derivative transaction

The Company utilizes, at present, only forward foreign exchange contracts as derivative transactions, in order to hedge foreign currency risks arising form time deposit.

At the end of the year, the Company had forward foreign exchange contracts to sell foreign currencies for hedging foreign currency denominated time deposit and its interest.

The derivative transactions are made solely with highly rated financial institutions, therefore, the Company expects credit risk is low.

The contracts relating to foreign currency denominated time deposit were approved by the General Manager of Accounting and Finance and contracted by Accounting and Finance department, and then the results will be reported to the General Manager of operations.

Market value of derivative transactions

The aggregate amounts contracted to be paid or received and the fair value of derivative transactions in Japanese yen only of the Company at March 31, 2000 and 1999 were as follows:

Currency related derivatives:

| Millions of yen | | | | |
|-----------------|--|--|--|--|
| C | ontract amount | | | |
| Total | Due after one year | Market value | Unrealized gain (loss) | |
| | | | | |
| | | | | |
| ¥99 | _ | ¥99 | | |
| ¥99 | _ | ¥99 | | |
| | | | | |
| | Milli | ons of yen | | |
| C | ontract amount | | | |
| Total | Due after one year | Market value | Unrealized gain (loss) | |
| | | | | |
| | | | | |
| ¥41 | _ | ¥41 | | |
| ¥41 | _ | ¥41 | _ | |
| | Total \$\frac{\pmathbb{\qmanh}\pmathbb{\pmathbb{\pmathbb{\qmanhbb{\pmathbb{\qmanhbb{\pmathbb{ | Contract amount Total Due after one year Y99 — Y99 — Millie Contract amount Total Due after one year Y41 — | Contract amount Total Due after one year Market value Yey — Yeye Yeye — Willions of yen Contract amount Total Due after one year Market value Yati — Yati | |

The above market value has been calculated based on the forward rates submitted by the city bank.

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6. Bank loans and long-term debt

Bank loans at March 31, 2000 and 1999 were represented by short-term notes, bearing interest principally at 1.375% to 1.875% per annum and at 1.4% to 1.9% per annum, respectively. The Company has had no difficulty in renewing such notes when it considered such renewal advisable.

Long-term debt at March 31, 2000 and 1999 consisted of the following:

| | Millions of yen | | Thousa U.S. dollars | |
|--|------------------|------------------|------------------------|--------------------|
| | 2000 | 1999 | 2000 | 1999 |
| Loans principally from banks and insurance companies: Secured, at interest rates of 1.95% to 3% maturing through 2004 with respect to 2000 and 2.2% to 2.6% maturing through 2003 with respect to 1999 Unsecured, at interest rates of 1.7% to 2.3% maturing through 2004 with respect to 2000 and 2.0 % to 3.2% | ¥ 1,500 | ¥ 1,536 | \$ 14,131 | \$ 14,470 |
| maturing through 2003 with respect to 1999 | 4,526 | 4,124 | 42,638 | 38,851 |
| Less amount due within one year | 6,026 (2,891) | 5,660 (2,641) | 56,769 (27,235) | 53,321 (24,880) |
| | ¥ 3,135 | ¥ 3,019 | \$ 29,534 | \$ 28,441 |

As is customary in Japan, security must be given if requested by a lending bank and such bank has the right to offset cash deposited with it against any debt or obligation that becomes due and, in the case of default or certain other specified events, against all debt payable to the bank. The Company has never received any such request.

The annual maturities of long-term debt at March 31, 2000 were as follows:

| Years ending March 31, | Millions of yen | U.S. dollars (Note 1) |
|------------------------|-----------------|--------------------------|
| 2001 | ¥2,891 | \$27,235 |
| 2002 | 1,927 | 18,154 |
| 2003 | 976 | 9,195 |
| 2004 | 232 | 2,186 |

At March 31, 2000 assets pledged as collateral for long-term debt and guarantees were as follows:

| The man of the production of t | Millions of yen | Thousands of U.S. dollars (Note 1) |
|--|-----------------|--|
| Property, plant and equipment | | |
| (Net of accumulated depreciation) | ¥304 | \$2,864 |
| | ¥304 | \$2,864 |

7. Income taxes

Taxes on income consist of corporation, enterprise and inhabitants taxes. The aggregate normal effective tax rate on income before income taxes was approximately 42.1 % for 2000 and 1999.

The actual effective tax rate in the accompanying statements of income differed from the normal effective tax rate primarily as a result of expenses not deductible for tax purposes, and the effect of temporary differences in recognizing revenue and expenses for financial statements and tax returns.

The following table summarizes the significant differences between the statutory tax rate and the Company's effective tax rate for financial statement purposes for the year ended March 31, 2000:

| Statutory tax rate | 42.1% |
|-----------------------------|-------|
| Non-taxable dividend income | (3.9) |
| Non-deductible expenses | 8.9 |
| Per capital inhabitant tax | 2.5 |
| Other | (1.1) |
| Effective tax rate | 48.5% |

Significant components of the Company's deferred tax assets and liabilities as of March 31, 2000 were as follows:

| | Millions of yen |
|-------------------------------------|-----------------|
| Deferred tax assets: | |
| Retirement benefits | ¥2,835 |
| Enterprise taxes | 310 |
| Write down of investment securities | 178 |
| Write down of golf membership | 185 |
| Other | 320 |
| Total deferred tax assets | 3,828 |
| Valuation allowance | |
| Net deferred tax assets | ¥3,828 |

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8. Retirement benefits

Total assets held by a pension plan amounted to ¥6,513 million (\$61,357 thousand) at August 31, 1999 and those held by the other plan amounted to ¥6,285 million (\$59,209 thousand) at March 31, 1999, the latest dates when such information is available, respectively.

Charges with respect to the lump-sum benefit plan and the funded pension plans were ¥5,889 million (\$55,478 thousand) and ¥616 million (\$5,803 thousand) for the years ended March 31, 2000 and 1999, respectively.

9. Shareholders' equity

The Company is required to appropriate as legal reserve certain amount of retained earnings equal to at least 10% of cash dividends and bonuses to directors and corporate auditors in each period until the reserve equals 25% of common stock. This reserve is not available for dividends but may be used to reduce a deficit by resolution of the shareholders' meeting or may be capitalized by resolution of the Board of Directors. Legal reserve is included in retained earnings.

The maximum amount that the Company can distribute as dividends is calculated based on the unconsolidated financial statements of the Company and in accordance with the Commercial Code of Japan.

10. Certain lease transactions

Information on finance leases except those for which ownership of the leased assets is considered to be transferred to lessee are following:

(1) The following is information regarding lease transactions as March 31, 2000 and 1999:

| | Millions of yen | | | | | |
|-----------|------------------|--------------------------|-------------------|------------------|--------------------------|-------------------|
| | 2000 | | | | 1999 | |
| | Acquisition cost | Accumulated depreciation | Net book value | Acquisition cost | Accumulated depreciation | Net book value |
| Equipment | ¥1,701 | ¥975 | ¥726 | ¥1,836 | ¥824 | ¥1,012 |
| Total | ¥1,701 | ¥975 | ¥726 | ¥1,836 | ¥824 | ¥1,012 |

| | Thousands of U.S. dollars (Note 1) | | | |
|-----------|------------------------------------|--------------------------|-------------------|--|
| | 2000 | | | |
| | Acquisition cost | Accumulated depreciation | Net book value | |
| Equipment | \$16,024 | \$9,185 | \$6,839 | |
| Total | \$16,024 | \$9,185 | \$6,839 | |

Depreciation is calculated based on straight-line method over contracted lease period assuming no residual values.

(2) The amounts of outstanding future lease payments due at March 31, 2000 and 1999, and total lease expenses as lessee for the year ended March 31, 2000 and 1999 were as follows:

| Future lease payments | | ns of yen | Thousands of U.S. dollars (Note 1) | |
|-----------------------|------|-----------|------------------------------------|---------|
| | | 1999 | 2000 | 1999 |
| Within one year | ¥386 | ¥ 406 | \$3,636 | \$3,825 |
| Over one year | 352 | 620 | 3,316 | 5,841 |
| Total | 738 | 1,026 | 6,952 | 9,666 |
| Total lease expenses | ¥424 | ¥ 424 | \$3,994 | \$3,994 |

(3) Other information regarding certain lease transaction for the year ended March 31, 2000 and 1999 were as follows:

| | Millions of yen | | Thousands of U.S. dollars (Note 1) | |
|-------------------------|-----------------|------|---------------------------------------|---------|
| | 2000 | 1999 | 2000 | 1999 |
| Depreciation equivalent | ¥409 | ¥409 | \$3,853 | \$3,853 |
| Interest equivalent | 13 | 20 | 122 | 188 |

11. Contingent liabilities

Contingent liabilities at March 31, 2000 and 1999 were as follows:

| | Millions of yen | | Thousands of U.S. dollars (Note 1) | |
|---------------------------------|-----------------|------------|------------------------------------|----------------|
| | 2000 | 1999 | 2000 | 1999 |
| For notes discounted with banks | ¥ 52 - | ¥356 83 | \$ 490 - | \$3,354 782 |
| employees and others from banks | 178 | 321 | 1,677 | 3,024 |
| | ¥230 | ¥760 | \$2,167 | \$7,160 |

12. Segment information

The Company and its consolidated subsidiary are mainly engaged in the construction business and the sale and production of equipment. Summaries of net assets, operating income and total assets by industry for the years ended March 31, 2000 and 1999 were as follows:

| | | | Millions of yen | | |
|----------------------|------------------------------------|-----------|-----------------|-------------|--------------|
| 2000 | Construction | Equipment | Total | Elimination | Consolidated |
| Net sales: | | | | | |
| Outside customers | ¥190,570 | ¥5,598 | ¥196,168 | ¥ — | ¥196,168 |
| Inside group | | 764 | 764 | (764) | _ |
| Total | 190,570 | 6,362 | 196,932 | (764) | 196,168 |
| Costs and expenses | 186,672 | 5,774 | 192,446 | (906) | 191,540 |
| Operating income | ¥ 3,898 | ¥ 588 | ¥ 4,486 | ¥ 142 | ¥ 4,628 |
| Assets and others: | | | | | |
| Assets | ¥232,616 | ¥6,738 | ¥239,354 | ¥(1,078) | ¥238,276 |
| Depreciation | 687 | 84 | 771 | (1) | 770 |
| Capital Expenditures | 207 | 51 | 258 | _ | 258 |
| | Millions of yen | | | | |
| 1999 | Construction | Equipment | Total | Elimination | Consolidated |
| Net sales: | | | | | |
| Outside customers | ¥225,832 | ¥5,166 | ¥230,998 | ¥ — | ¥230,998 |
| Inside group | | 957 | 957 | (957) | _ |
| Total | 225,832 | 6,123 | 231,955 | (957) | 230,998 |
| Costs and expenses | 220,724 | 5,512 | 226,236 | (1,047) | 225,189 |
| Operating income | ¥ 5,108 | ¥ 611 | ¥ 5,719 | ¥ 90 | ¥ 5,809 |
| Assets and others: | | | | | |
| Assets | ¥226,455 | ¥6,285 | ¥232,740 | ¥ (826) | ¥231,914 |
| Depreciation | 563 | 31 | 594 | (1) | 593 |
| Capital Expenditures | 581 | 16 | 597 | (6) | 591 |
| | Thousands of U.S. dollars (Note 1) | | | | |
| 2000 | Construction | Equipment | Total | Elimination | Consolidated |
| Net sales: | | | | | |
| Outside customers | \$1,795,290 | \$52,736 | \$1,848,026 | \$ — | \$1,848,026 |
| Inside group | | 7,198 | 7,198 | (7,198) | _ |
| Total | 1,795,290 | 59,934 | 1,855,224 | (7,198) | 1,848,026 |
| Costs and expenses | 1,758,568 | 54,395 | 1,812,963 | (8,536) | 1,804,427 |
| Operating income | \$ 36,722 | \$ 5,539 | \$ 42,261 | \$ 1,338 | \$ 43,599 |
| Assets and others: | | | | | |
| Assets | \$2,191,389 | \$63,476 | \$2,254,865 | \$(10,155) | \$2,244,710 |
| Depreciation | 6,472 | 791 | 7,263 | (9) | 7,254 |
| Capital Expenditures | 1,950 | 480 | 2,430 | _ | 2,430 |

None of segment information by location nor overseas sales is shown from materiality view point.

13. Subsequent event

The following appropriations of retained earnings at March 31, 2000, were approved at the annual meeting of shareholders held on June 29, 2000:

| | Millions of yen | Thousands of U.S.dollars (Note 1) |
|---|-----------------|---|
| Year-end cash dividends ¥8.5 (\$0.07) per share | ¥728 | \$6,858 |
| Ronuses to directors and corporate auditors | 264 | 2 / 127 |

To the Shareholders and the Board of Directors of Takasago Thermal Engineering Co., Ltd.

We have audited the accompanying consolidated balance sheets of Takasago Thermal Engineering Co., Ltd. and a subsidiary as of March 31, 2000 and 1999, and the related consolidated statements of income, shareholders' equity and cash flows for the years then ended, expressed in Japanese yen. Our audits were made in accordance with generally accepted auditing standards in Japan and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements referred to above present fairly the consolidated financial position of Takasago Thermal Engineering Co., Ltd. and a subsidiary as of March 31, 2000 and 1999, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan applied on a consistent basis during the periods, except as noted in the following paragraph.

As explained in Note 2, in the year ended March 31, 2000, Takasago Thermal Engineering Co., Ltd. and a subsidiary prospectively adopted new Japanese accounting standards for consolidation, income taxes and research and development costs. Also, Takasago thermal Engineering Co., Ltd. and a subsidiary changed the method of accounting for employees' retirement benefits, effective April 1, 1999, as referred to in Note 2, with which we concur.

Also, in our opinion, the U.S. dollar amounts in the accompanying consolidated financial statements have been translated from Japanese yen on the basis set forth in Note 1.

Asahi & Co.

Tokyo, Japan June 29, 2000

Statement on Accounting Principles and Auditing Standards

This statement is to remind users that accounting principles and auditing standards and their application in practice may vary among nations and therefore could affect, possibly materially, the reported financial position and results of operations. The accompanying financial statements are prepared based on accounting principles generally accepted in Japan, and the auditing standards and their application in practice are those generally accepted in Japan. Accordingly, the accompanying consolidated financial statements and the auditors' report presented above are for users familiar with Japanese accounting principles, auditing standards and their application in practice.

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(Domestic Offices)

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Osaka Branch Office

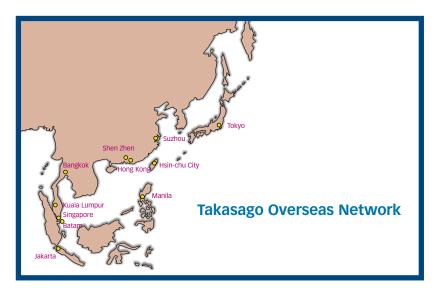
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Overseas Business Division

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(Overseas Branch Offices)

Singapore Branch Office

111 Somerset Rd., #09-01 Singapore Power Bldg., Singapore 238164 Tel: 65-737-3312 Fax: 65-733-7442

Hong Kong Branch Office

37/Fl., Citicorp Centre, 18 Whitfield Rd., Causeway Bay, Hong Kong Tel: 852-2520-2403 Fax: 852-2861-0795

Taiwan Branch Office

20F-6, Empire Commercial Bldg., No. 295, Sec. 2, Kuang-Fu Rd., Hsin-chu City, Taiwan R. of China Tel: 886-3-5714512 Fax: 886-3-5714507

Batam Representative Office

Kompleks Salaiman Jl., Sultan Abdulla Rahman Blk B No. 12 Nagoya Batam 29482 Indonesia Tel: 62-778-424281 Fax: 62-778-424325

Shen Zhen Representative Office

5Lou, Heli Gufen Wenkang Lou, Di Er Gong Ye Cun, Fu Yong Zhen, Bao An Qu, Shen Zhen 518103, P.R. of China Tel: 86-755-7381078 Fax: 86-755-7381055

Suzhou Representative Office

Fax: 86-512-761-9502

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(Overseas Affiliates)

T.T.E. Engineering (Malaysia) Sdn. Bhd. Ground Fl., Wisma IJM Annexe, Jl., Yong Shook Lin, 46760 Petaling Jaya, Selangor, Malaysia

Tel: 60-3-755-5281 Fax: 60-3-755-4370

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Takasago Thermal Engineering (Hong Kong) Co., Ltd.

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Takasago Philippines, Inc.

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P.T. Takasago Engineering Indonesia

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Taiji Fukuoka



Hanji Tsutsui



Tadahiro Toriyama

<u>President</u> Masaru Ishii

Executive Vice President
Taiji Fukuoka

<u>Senior Managing Directors</u> Hanji Tsutsui Tadahiro Toriyama

Managing Directors
Tsuyoshi Furuno
Kinji Muraki
Keitaro Kaneda
Takashi Kikuchi
Eiichi Ishida
Makoto Matsushita
Tomoo Tsukagoshi
Kozo Iwai
Tadao Higuchi
Akio Tanaka
Saburo Sato

Directors
Kotaro Kawasaki
Yoshiharu Makino
Yasuhiko Okamoto
Takayuki Matsushita
Masamichi Kaya
Tasuku Nakajima
Takefusa Miyamoto
Ryoji Shoda
Yukiji Kinoshita

Corporate Auditors Noboru Kitazawa Osamu Ogawa Keishi Umeki Tatsuro Saruyama

(As of June 29, 2000)

Investor Information

Date of Establishment November 16, 1923

Paid-in Capital ¥13,134,919,960

Number of Shareholders 6,224

Number of Employees 1.780

Outstanding Shares 85,765,768 shares

Stock Exchange Listings

Tokyo and Osaka stock exchanges, First section

Transfer Agent and Registrar

The Chuo, Mitsui Trust and Banking Co., Ltd.* 1-7-1 Kyobashi, Chuo-ku, Tokyo 104-8345, Japan

Annual Meeting of Shareholders

The Annual Meeting of Shareholders is normally held in June in Tokyo, Japan

Takasago Thermal Engineering Co., Ltd. 4-2-8 Kanda Surugadai, Chiyoda-ku, Tokyo 101-8321, Japan